

People Will Travel
but the Tee-Dee fol-
lows its subscribers
everywhere.

The Times Dispatch

That's One Reason
why Tee-Dee Ads.
pay best. Try one
and see.

THE TIMES, FOUNDED 1850
THE DISPATCH, FOUNDED 1850

WHOLE NUMBER 16,577.

RICHMOND, VA., SUNDAY, JUNE 26, 1904.

PRICE FIVE CENTS.

CONSOLATION OUTING NOW TO THOSE WHO FAIL

PROGRESS OF PETERSBURG KEEPS PACE WITH TIMES

Eclipses Any Prize Ever
Given Here.

TRIP TO CANADA AND
THOUSAND ISLANDS

Is in the Reach of Those Near
the Foot of the
Column.

CONTEST WILL BE LIVELIER
THAN EVER ANTICIPATED

From Now on There Will be No
Faint-Hearted Ones, But All
With Equal Chances Will
Work Towards the
Greatest Outing
of All.

The Times-Dispatch has decided to
add a grand Consolation Prize to the
fourteen already offered in the Tee-Dee
Outing Contest, and it will be by far
more attractive than any of the others.
It is not to be prize No. 15 at all, but
purely a consolation prize, and it is to
go to some contestant who fails to win
one of the original fourteen prizes.
Every contestant who enters, and who
receives as many as 1,000 votes, but who
fails to win one of the fourteen original
prizes, will have an equal chance to win
the grand consolation prize trip, and that
without any further effort, work or la-
bor.

This consolation prize is to be a trip
for three persons to Canada. To the
lucky winners of this prize. The Times-
Dispatch will furnish transportation on
one of the palatial Old Dominion steam-
ers to New York. From New York the
party of three will go up the Hudson River
by day boat to Albany, which is said to
be the most magnificent trip in the
United States. At Albany the party will
take the New York Central train and go
to Clayton, Canada. Clayton is the principal
gate-way and chief distributing point
for the great St. Lawrence river and
Thousand Island region, and is situated
directly in front of the upper group of
the Thousand Islands and is a deligh-
tful place of resort. The finest fishing
on the river St. Lawrence is found in
the immediate vicinity of this little city.
Here the Tee-Dee trio will embark in
one of the magnificent steamers of the
"White Squadron," which are run in
connection with the New York Central
road, and after winding in and out
among the Thousand Islands will begin
that journey of 153 miles down the St.
Lawrence river.

Revel in Beauties.
Tee-Dee travelers will have an op-
portunity to see this famous scenery to
the best advantage and to revel in beau-
ties of which they have never dreamed.
From Clayton to Montreal will be un-
veiled a wealth of natural and artistic
grandeur, and the travelers will pass
through the wonderful rapids of the St.
Lawrence before reaching the end of
this enchanting voyage.

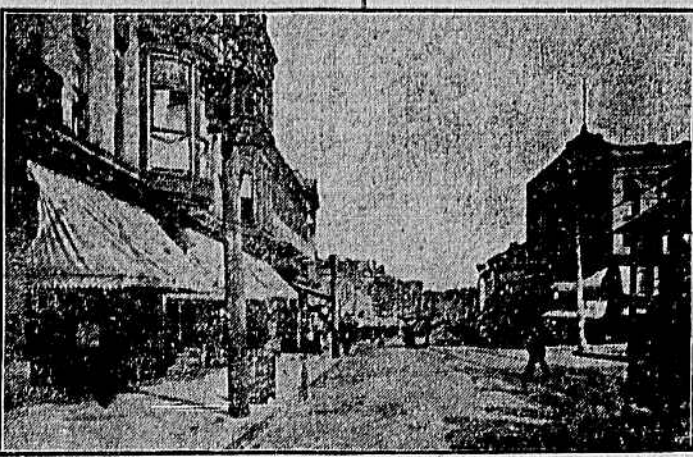
A trip through the rapids of the St.
Lawrence is indeed an inspiring one.
After passing Prescott about five miles,
the "Gallops" are reached. This is not so
violent as those which are encountered
later, but it will prepare the Tee-Dee
party for the next rapids which are
more formidable. The next rapid is the
Long Sault. The steam is shut off and
the boat rushes along by the force of the
water at the rate of twenty miles an
hour. The surging waters present all the
appearance of the ocean in a storm and
the going down hill by water produces a
highly novel sensation. Then in rapid
succession comes Coteau rapid, Cedar
rapid, Split Rock, Cascade rapid, and last
the wonderful Lachine rapids are passed
and then the steamer glides rapidly down
the stream, with the panorama of the
great city of Montreal in full view.

In a Foreign Land.
The three Tee-Dee pilgrims will leave
their steamer at Montreal and will have
an opportunity before proceeding with
their journey of seeing the Metropolis of
British North America, a city in a for-
eign land, with a population almost
entirely of French and English.

At Montreal the journey will be
nearly over. It is only a little further
with a choice by boat or rail to the fa-
mous Abenakis Springs in the Province
of Quebec, Dominion of Canada, and here
the party will be entertained for two
weeks as the guests of the Times-Dis-
patch.

And then after two weeks in this
fair land, where the rivers run the way
you want your boat to go and where
nothing stands between you and the rest
and pleasure you have come to win, you
prepare to leave this land of real de-

(Continued on Seventh Page.)



Scene on Sycamore Street.

ALL RECORDS ARE BROKEN

The Realty Men Report Sales
Amounting to More Than One
Hundred Thousand Dollars.

DEMAND STRONG, HEALTHY

Every Class of Property and
Every Section Represented
in the Returns.

Real estate men of Richmond broke all
summer records last week, reporting sales
amounting to \$100,151.10, with a number of
firms not included in the list.

Every class of property is embraced and
every section of the city represented in
the reports, revealing a strong and
healthy demand for such values and a no-
table absence of boom or spurt any-
where. Lee District lots, improved and
unimproved; Church Hill lots and well
paying tenements, Broad Street retail
stores and Main Street offices and stores
were in equal favor and brought prices
eminently satisfactory. The element of
speculation is noticeably absent, and the
cry for investment medium incessant
and insistent.

Bidding has invariably been spirited
and the sales largely attended.

Appended are reports from a number
of firms, which will doubtless excite the
curiosity of the amount of this excellent class of
business being done:

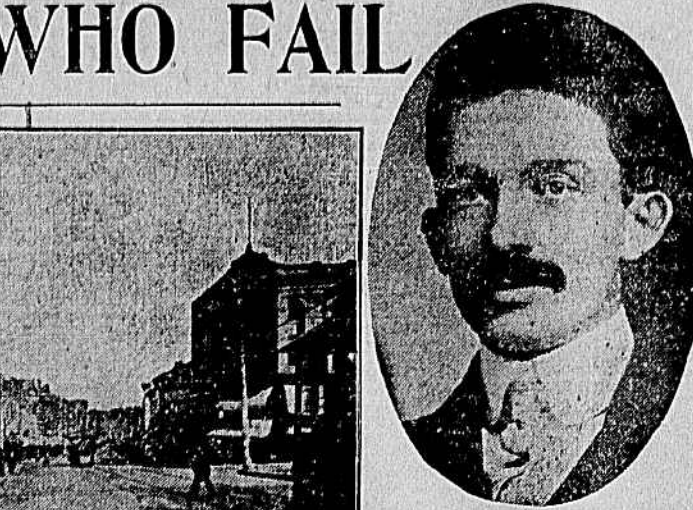
Pollard & Bagby: "Our sales for the
past week are as follows: \$1,550
No. 278 East Clay Street.....
No. 303 and 303 1/2 West Baker St. 2,850
No. 141 West Main Street.....
No. 716 North Third Street.....
No. 186 Beverly Street.....
Two lots on Park Avenue.....
Two lots on Cedar Street.....
Small farm near Staples's Mill.....

Total.....\$13,625
"This firm also had seven three deeds
recorded in Richmond and Henrico dur-
ing the month of May, and a still larger
business is expected this month."

W. B. Pizzini Co.: "Below is the list
of sales made by our firm during the
past week:"

For J. W. Johnson, to W. H. Tay-
lor, No. 13 North Seventh Street, \$ 975
For Mrs. Fannie A. Boone, to Simon
Sycle, No. 512 West Broad Street, 3,100
For Mrs. Malvina A. Wiley, to Mary
Kate Moore, 20-foot lot on Curving-
ton Street..... 300
For Mrs. Kate C. Wrenn, to Mrs.
S. T. Adair, No. 215 South Third
Street..... 5,100
For Mrs. H. S. Redford, to J. G.
Baker, 30-foot lot on Park Avenue..... 300
For M. and I. Thalhimer, to E. P.
Ford, 88 feet on Cary Street, near
Strawberry..... 1,900
For A. Saunders, Jr., 45 feet at north-
west corner of Twelfth and Cary
Streets..... 13,000
For P. F. Martin, to P. Tieser,
three frame dwellings on St. Paul
Street..... 1,000
For Joseph Fischer, to H. L. Baum-
gartner, No. 12 South Harvie St., 2,000

John T. Goddin & Co.: "We made the



THE HARBOR OF PETERSBURG.
MR. J. BEVERLEY HARRISON.



Sycamore Street Residence.

BIG THINGS IN SMALL WAY

Richmond Fast Becoming the
Headquarters for Small But
Profitable Industries.

SUPERIOR FACILITIES ATTRACT

All Doing Well and Adding to
the General Flow of Com-
mercial Prosperity.

What is Richmond doing in this good
day of small things? There are croakers
and weak-kneed men, men who are not
necessarily croakers, but simply weak-
kneed, who, looking at the combination
of capital and the formation of giant
trusts, raise their hands in holy horror
and wonder what is going to become of
their boys, now rapidly coming upon the
stage of action. The stock argument of
these weak-kneed gentlemen is that the
small men, the youngsters with limited
capital, little drops capital, has but little
if any chance in these days of big con-
cerns and mammoth combinations. They
cry that the days for building from the
ground up are past and gone forever.
These people are simply mistaken. There
never was a time in the history of the
world, or at least in the history of this
part of it, when the young man had a
better chance, for notwithstanding the
existence of great combinations, trusts
and combines, this is pre-eminently the
day of small things.

Little Things.
In looking around town in search of
answers to the question, "What is Rich-
mond doing?" I have been constantly re-
minded of the infant class Sunday school
hymn:

Little drops of water,
Little grains of sand,
Make the mighty ocean.
And the beautiful land.
Many a little drop of perspiration, little
grains of energy, little bits of wisdom and
far-sighted chunks of hustle and of "git
up and git," are helping to make Rich-
mond the manufacturing center and com-
mercial business hub of the South. These
little industries are worthy of more than
passing notice, for it is a fact that a very
small portion of the people of Richmond
know much, if anything, of the volume
of business they do. The mention of three
or four industries of this class will be
sufficient to illustrate.

Modern Shoe Soling.

Hundreds of people passing along Main
Street every day see a very modest little
sign between Seventh and Eighth Streets,
which reads "V. E. Draw and Company,
Boots and Shoes." The passer-by natu-
rally thinks it is a shoe shop, and it is.
But how many people know that in the
back rooms and in the rooms on the sec-
ond story of that little shop several thou-
sand dollars' worth of machinery is kept
busy from early morn to dewy eve in
the modest business of half-soling and
whole-soling partially dilapidated shoes.
Draw and Company make shoes, many of
them, but I am speaking now of that
branch of their business, which is unique,
in that it is the only establishment of
the kind between New York and Galves-
ton, Texas. They mend, repair, sole and
half-sole shoes by machinery. Their plant
is complete, being supplied with machin-
ery the like of which I never saw before,
and the like of which is to be found in
no cities of the South except Richmond
and Galveston. A full description of the

(Continued on Third Page.)

STANDING OF TEE-DEE OUTING CONTEST SATURDAY, JUNE 25TH

Misses Maude Grizzard and Mat- tie Drake..... 4,408	Misses Dora Berry and Eva Spears..... 719	Misses Bertie Davis and Eva Wrenn..... 215
Misses Estelle Glover and Rosalie Ford..... 4,203	Misses Ruth Puller and Louise Budd..... 702	Misses Virginia Hinchman and Butel..... 183
Misses Mary Hexter and Rosa Hexter..... 2,700	Misses Katherine Cobean and Alber- to Wright..... 699	Misses Rosa Trexler and Inez Clark- son..... 166
Misses Helen East and Pauline Lless..... 2,500	Misses Clara Deady and Celeste Deady..... 688	Misses Alice Gardner and Mattie Gardner..... 151
Mrs. F. M. Timberlake and Miss Au- relia Timberlake..... 2,386	Misses Dora Joyner and Fannie Edwards..... 478	Misses Eva Krug and Male Ten- ner..... 136
Misses Zelma Rackett and Margaret Rackett..... 2,378	Misses M. W. Swann and F. A. Swann..... 474	Misses Mayne Thaxton and Sadie Thaxton..... 128
Misses Ola Melton and Sadie Kerna..... 2,027	Misses Mary Owens and Mary Garth- right..... 450	Misses Janie Rogers and Annabel Rogers..... 120
Misses Sallie Marks and Lucille Spratley..... 2,018	Misses Eva Quinn and Mary Sulliv- an..... 444	Misses Alice Noble and Alma Schadd..... 120
Misses Sallie Bldgood and Katherine Gathright..... 1,849	Misses Sadie Wagner and Annie Al- den..... 433	Misses Elizabeth Evans and Annie Evans..... 79
Misses Carrie Vaughan and Eugene Cobbill..... 1,658	Misses Ruby Kellingham and Helen Kellingham..... 429	Misses Nellie Hogarth and Ruby Prid- dy..... 61
Misses Elen Mullen and Marie Mullen 1,550	Misses Mary Moore and Helen Mar- tin..... 409	Misses Alma King and Gracie King..... 61
Misses Daisy Garthright and Mabel Garthright..... 1,508	Misses Nannie Saunders and Agnes Gulick..... 374	Misses Bessie Moring and Carrie Moring..... 26
Misses Alice Snodgrass and Julia Wright..... 1,461	Misses Nellie DeLa Plane and Marie Monarch..... 350	Misses Sadie Guy and Maggie Guy..... 22
Misses Ivy Beal and Besale Wal- ters..... 1,434	Misses Nellie DeLa Plane and Marie Monarch..... 350	Misses Mary Costella and Nora Fitzpatrick..... 1
Misses Ruth Briel and Besale Wal- ters..... 1,377	Misses Louise Kessnick and Carota Kessnick..... 296	Misses Lucy Brown and Cella Bow- en..... 5
Misses Hannah Martin and Minnie Gathright..... 1,278	Misses Viola Minor and Jane Minor..... 276	Misses Mamie Mullen and Nellie Bowler..... 3
Misses Lellie Roach and Dora Miltz..... 1,255	Misses M. E. Davidson and Lillian Omohundro..... 264	Misses Alice Carleton and Celeste Carleton..... 1
Misses Juliette Perry and Leba Mor- ris..... 1,128	Misses Mamie Epps and Lillian Omohundro..... 259	Misses Mary Huggins and Bertie Redford..... 1
Misses Ora Reynolds and Carrie Shepperson..... 1,063	Misses Alice Ford and Amy Tim- berlake..... 256	Misses Annie Newhouser and Flo- rence Newhouser..... 1
Misses Minnie King and Lelia Rey- nolds..... 957	Misses Carrie Todd and Annie Bray..... 243	
Misses Annie Smith and Kate Smith..... 747	Misses Lucy Frosat and Clara Frosat..... 216	

following sales during the week ending
June 25th:
Dwelling No. 908 North Second St. \$1,000
Dwelling No. 60 Kinney Street..... 800
Dwelling No. 6 South Plum Street..... 1,425
Dwelling No. 222 South Second St. 700
Lot 20x50 feet, corner of Broad and
Monroe Streets..... 4,200
Two dwellings, Nos. 911 and 912 Bev-
erly Street..... 800
Small farm, 12 1/2-100 acres, in Hen-
rico county..... 381
11 1/2 acres in Henrico county..... 80
Store and seven dwellings, corner
Q and Twenty-eighth Streets..... 3,650
Several dwellings on Williamsburg
Avenue..... 320
Two dwellings, Nos. 114 and 118
Washington Street..... 2,400
Total sales.....\$15,781

J. Thompson Brown & Co.: "We re-
port the following private and public
sales made last week:"
House No. 106 York Street, Barton
Heights..... 1,250 00
Lot 52.6 feet, West Cary Street..... 905 00
House and lot No. 5 York Street,
Barton Heights..... 1,200 00
Lots on Park Avenue..... 1,750 50
House and lot No. 9 York Avenue,
Barton Heights..... 1,300 00
Brick dwelling No. 602 North
Second Street..... 3,400 00
Dwelling corner Miller Avenue
and York Street, Barton

Heights..... 1,200 00
Lot corner of Main and Lombardy
Streets..... 2,975 00
Brick house and lot No. 316 South
Cherry Street..... 2,000 00
Total.....\$16,095 10

Charles A. Rose & Co.: "Our concern
has recently sold the following pieces
of property:"
No. 691 West Broad Street, frame
store..... \$3,500
Brick dwelling No. 618 North Seventh
Street..... 3,000
No. 318 North Twenty-first Street..... 1,700
New dwelling in Lee District..... 4,000
Four lots in Lee District..... 2,000

Harrison & Grant: "We have sold the
following property for cash during the
last week:"
Six frame houses on Thirty-first St. \$1,800
Four frame houses on West Leigh
Street..... 2,475
One brick dwelling on Hanover St. 4,000

J. A. Connelly & Co.: "During the past
week we have sold two dwellings:"
No. 609 North Tenth Street for..... \$2,200
No. 2491 East Broad Street for..... 1,700

To Help the Miners.
(Special to The Times-Dispatch.)
NEWPORT NEWS, VA., June 25.—The
Central Labor Union last night appro-

prated one hundred dollars for the striking
miners in Colorado. Each union affil-
iation will be asked to make an appro-
priation, and it is expected a thousand
dollars will be raised in this section.

**OFFER WASHINGTON BUILDING
TO HOODHOUSE PEOPLE**

(By Associated Press.)

TACOMA, WASH., June 25.—The Pacific
Coast Lumber Manufacturers' Asso-
ciation has decided to recommend cur-
tailment of the output of all mills in the
State, business interests demanding it.
owing to the condition of the market.
President Griggs today telegraphed
Commissioner Johnson, at the World's
Fair, suggesting on behalf of the lumber-
men that the courtesy of the Washington
building be extended to the house of Hood-
house, whose building was burned yester-
day.

Dragged to Death.

(Special to The Times-Dispatch.)

SALISBURY, N. C., June 25.—Lee El-
berson, aged twelve years, was instantly
killed last night four miles from Salis-
bury by a mule, which ran away, drag-
ging the boy several hundred yards by
his feet. The boy was an orphan, mak-
ing his home with a farmer.

Manufacturing Queen of
Good Old Virginia.

PEANUT HEADQ'RS
OF THE WORLD

And Likewise the Home of the
Biggest Trunk Factories
on Earth.

ONE OF THE SOLID
BANKING TOWNS

Cockade City Believes in and
Encourages Small Manufac-
turing—Appomattox River,
by "Deflection" Scheme,
to Add to City's Com-
mercial Importance.

(Special from a Staff Correspondent.)

PETERSBURG, VA., June 25.—The city
of Petersburg, located at the head of
navigation on the Appomattox River,
twenty-two miles from Richmond, is
unique in many respects. There is not
a city in the State of Virginia, or in
the United States, as far that matter,
that does as little blowing in propor-
tion to amount of its solid business as this
city of Petersburg. The people of the
Cockade City are not given to blowing,
but they are strictly business all the
time.

The time was in the days preceding the
Civil War, and for several years there-
after, when Petersburg carried in the
hollow of its hand all the trade, going
and coming, of all the Virginia coun-
ties between its corporate limits and the
North Carolina line, and of at least one-
third of the counties of North Carolina.
Its main hold in those days was the com-
mission business, and the wholesale gro-
cery business, the wholesaling of dry
goods, boot and shoes, hats and caps,
and, in fact, everything that the terri-
tory above outlined called for. This was
a business going and coming. Petersburg
commission merchants handled and sold
all the products of these Virginia and
North Carolina farms, and in turn they
and the wholesale merchants sold all
the groceries, dry goods, shoes and every-
thing consumed by the people of that
territory.

CONDITIONS CHANGED.

In the course of time conditions changed
and Petersburg lost a large portion of
this valuable commission and wholesale
business. It scattered; some of it went
to Norfolk, some to Baltimore, some di-
rect to New York and Boston, and a
great deal of it fell into the lap of Rich-
mond, Petersburg did not sit down and
cry about this change, but went to hus-
tling along other lines. Her wide-awake
business men realized the fact that con-
ditions were changed, and Petersburg
must change with them.

Petersburg then looked mainly to man-
ufacturing, and, commencing in a small
way, it has become one of the most im-
portant manufacturing centers in Vir-
ginia or in the South, and it has devel-
oped that the temporary loss of its com-
mission business was a blessing in dis-
guise, in that it caused her people and
her financiers to look for other legs to
stand upon. The loss of this commis-
sion business, as intimated, was but
temporary, for in later years, Peters-
burg has regained it; not that which she
absolutely lost in the shape in which it
was when lost, but to-day she is hand-
ling in dollars and cents as much of
the products of the farm as she did
in the old days. Branching out into
manufacturing most naturally resulted in
recovering the lost commission business,
that is to say the handling of farm pro-
ducts.

FACTORIES BRING TRADE.

By the establishment of cotton fac-
tories, peanut factories, tobacco factories,
lumber consuming factories and other
manufacturing industries, Petersburg
naturally forced farm and forest products
to seek a market upon her streets, and
thus she not only recovered the value of
her old-time commission business which
once made her famous, but in many
ways she has made a net gain in other
lines in the process of losing it and re-
gaining it.

Petersburg did not weep over changed
conditions, but, preceded in her own
might to create new conditions, as well
as to take advantage of those that were
created for her. She built up within her
own limit a demand for the farm pro-

CURRENT EVENTS AS CARTOONIST ROSTRUP SEES THEM.

